2018 Annual Mean WDA Wages SOC **SOC Title** Statewide Alamo "11-2011" **Advertising and Promotions Managers** 98958 115332 "11-2021" 146636 151974 Marketing Managers "11-2022" Sales Managers 147995 151251 **Public Relations and Fundraising Managers** "11-2031" 125489 120651 "11-3031" **Financial Managers** 149986 142068 "11-3061" **Purchasing Managers** 133010 119761 "11-3111" Compensation and Benefits Managers 109981 118401 "11-3121" 128304 118978 **Human Resources Managers** "13-0000" **Business and Financial Operations Occupations** 77475 72363 "13-1020" **Buyers and Purchasing Agents** 66334 70222 53227 47650 "13-1121" Meeting, Convention, and Event Planners "13-1131" **Fundraisers** 58047 44849 71675 "13-1141" Compensation, Benefits & Job Analysis Specialists 68992 "13-1151" Training and Development Specialists 65957 61943 "13-1161" Market Research Analysts & Marketing Specialists 78200 69179 "13-1199" Business Operations Specialists, All Other 80137 75466 Accountants and Auditors 74926 "13-2011" 80198 "13-2021" Appraisers and Assessors of Real Estate 59306 60081 "13-2031" **Budget Analysts** 77902 73557 "13-2041" **Credit Analysts** 81538 80447 "13-2051" Financial Analysts 94979 86335 "13-2052" Personal Financial Advisors 110824 116809 "13-2053" Insurance Underwriters 68394 61305 **Financial Examiners** "13-2061" 84345 77375 **Credit Counselors** "13-2071" 46155 54337 "13-2072" Loan Officers 83910 75773 "13-2081" Tax Examiners and Collectors, and Revenue Agents 58035 70590 "13-2082" Tax Preparers 49745 51167 "13-2099" Financial Specialists, All Other 70827 66035 "25-1011" 110454 Business Teachers, Postsecondary 90230 "41-3011" **Advertising Sales Agents** 58441 50338 "41-3021" **Insurance Sales Agents** 62759 63951 "41-3031" Securities, Commodities, and Financial Services Sales Agents 85718 70132 "41-3041" **Travel Agents** 39666 40447 "41-3099" Sales Representatives, Services, All Other 61061 52385 "41-4011" Sales Rep., Wholesale & Manufacturing, Technical & Scientific Pro 104962 88282 "41-9011" **Demonstrators and Product Promoters** 28798 27837 "41-9021" Real Estate Brokers 96634 91787 "41-9022" Real Estate Sales Agents 70515 56093 "41-9031" Sales Engineers 111909 102335 "41-9041" **Telemarketers** 29399 30940 Sales and Related Workers, All Other "41-9099" 33390 30717 "43-0000" Office and Administrative Support Occupations 37498 36459 First-Line Supervisors of Office and Administrative Support Work "43-1011" 59578 56096 "43-3011" **Bill and Account Collectors** 36592 37230